



# Ivan Panov

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## EDUCATION

01/2019 – 07/2019	<b>AFW Wirtschaftsakademie Bad Harzburg GmbH</b> (Germany), Project Management
09/2015 – 06/2017	<b>The Moscow Institute of Physics and Technology</b> , Flight Aerodynamics, Cum laude
09/2013 – 06/2015	<b>The Open University</b> (UK), MBA
09/2007 – 06/2011	<b>International Institute of Management LINK</b> , MBA
09/1997 – 06/2001	<b>Novosibirsk State Technical University</b> , Bachelor, Management

## EXPERIENCE

09/2017 – 09/2019	<b>DEPICON RU (Belgian company which represents 20 EU/US aviation brands in CIS)</b> , country manager <ul style="list-style-type: none"><li>• Project management on avionics and air data sensors solutions for Sukhoi, Russian Helicopters, UAC and Russian airlines;</li><li>• Aviation equipment technical consultancy for the Russian aircraft OEM and airlines;</li><li>• Business and financial planning.</li></ul> <p><i>✓ Equipped the whole fleet of one of the biggest Russian airlines with a tracking system solution.</i></p>
08/2014 – 09/2017	<b>The Central Aerohydrodynamic Institute</b> , project leader and advisor for international relations to CEO <ul style="list-style-type: none"><li>• Project management in all-European safety projects: HAIC, Future Sky Safety, OPTICS;</li><li>• Project leadership in safety cooperation with European Commission, NLR, ONERA, Airbus, etc.</li><li>• Agile philosophy implementation;</li><li>• UAV/UAS certification project management.</li></ul> <p><i>✓ Under my leadership Russia successfully participated in the next all-European safety matters projects: OPTICS, Future Sky Safety and HAIC.</i></p>
04/2012 – 08/2014	<b>IIM LINK</b> , Marketing department director <ul style="list-style-type: none"><li>• Web-marketing project management for 80 branches in CIS;</li><li>• Agile philosophy implementation.</li></ul> <p><i>✓ SEO and SMM knowledge were perfectly implemented for 80 branches.</i></p>
04/2007 – 12/2010	<b>3M Russia</b> , Regional Representative <ul style="list-style-type: none"><li>• ADSL project management (one of the biggest in Russia).</li><li>• Waterfall approach implementation.</li><li>• Technical expertise and education service for Rostelecom regarding ADSL and GPON technologies implementation;</li></ul> <p><i>✓ The biggest IT/Telecom project in Siberia was coordinated, managed and successfully delivered by me. Over 1 000 000 people were connected via 3M materials and equipment.</i></p>

I am a civil engineer with 18 years of professional experience in the Aerospace-, IT- and Telecom project management. In my portfolio several decent international projects with hundreds of people participation. I'm the go-to-person if you need a professional, dedicated project manager to connect customers, colleagues and technicians in aviation.